

Husband-and-Wife Dental Team Examine New Horizons After Successful Practice Sale

Husband-and-wife practitioners who established a small, two-surgery dental practice, building it up into a thriving business over the past 23 years have now sold it for a seven-figure sum.

Alastair and Pari Wrigley set up The Wrigley Dental Practice in Bearsted, Kent, in 1993, handing over the reins to new owners at the end of July.

JCP Solicitors' Head of Healthcare, Chris Davies, was pleased to act for the vendors during the transaction, which, says Alastair, went very smoothly.

"I was very careful in my choice of solicitors because this was such an important transaction for my wife and I. So, I did a lot of research before choosing a solicitor, to make sure I found a specialist with particular experience in dental practice transactions. I am very pleased we chose JCP Solicitors and I couldn't be happier with the way Chris Davies and his whole team worked with us, made themselves available to us at all times, communicated with us in a very straightforward way and were so adept at dealing with the fine details of this kind of transaction.

"Of course, we were keen for the sale to go ahead as quickly and smoothly as possible, but it was very much our priority that we sold the business to the right buyers, who were sympathetic to the kind of practice we have established and who were going to treat our clients and colleagues well. So, we are pleased we were able to pass the practice on to another husband and wife team who in some ways reminded Pari and I of ourselves at an earlier stage in our careers, rather than selling to a big corporate group. To ensure a seamless handover, Pari will continue to work out of the practice, part-time, until December 2017.

"The sale ushers in major changes for Pari and I and we are now considering what direction our lives will take from here – we may set up a small business or I might put my DIY skills to good use by renovating property."

JCP's Chris Davies said: "I'm very pleased we could help this sale go ahead speedily and without any major issues. As Alastair says, handling the sale of dental practices is one of our specialisms at JCP Solicitors and it is satisfying to see a business like this one, that has been so carefully nurtured over the years, being handed over in such a responsible way. I wish Alastair and Pari every success with the next chapter of their lives and careers and I hope The Wrigley Dental Practice continues to blossom."

Goodman Grant acted for the buyers during this transaction.